



Krack, a Hussmann Corporation brand  
12999 St. Charles Rock Road  
Bridgeton, MO 63044  
[www.krack.com](http://www.krack.com)

July 5, 2018

Valued Krack Customers;

As you may know, over the past several months the price on commodities has been steadily increasing throughout the marketplace. During that time, Hussmann/Krack has taken several proactive steps in our internal efforts and processes throughout our supply chain which have allowed us to drive additional productivities and absorb most of the cost increases. Through these initiatives we have been able to keep prices to our customers at the same level.

The continued price increases due to inflation on commodities are not only impacting the materials that we buy but they are also impacting the components that we purchase to complete our products. The proactive measures we have already taken will no longer be enough to continue to offset these inflationary factors.

As a result, effective August 1, 2018, Hussmann/Krack will institute a price increase of 4% on all Krack system sales. We will be updating our pricelists to reflect the increase and circulating that prior to the August 1 effective date.

We appreciate your business and look forward to our continued partnership. Thank you in advance for your support.

Bob Cestaro

A handwritten signature in black ink, appearing to read "Bob Cestaro", with a long horizontal line extending to the right.

Vice President Krack Commercial Sales